



**Lani A. McCollar** is an associate vice president at BWF, where she focuses on campaigns and ongoing counsel, development program assessments and implementation, board engagement, organizational strategic planning, and overall fundraising strategies. Ms. McCollar brings over 20 years of experience working and volunteering for multiple nonprofits in the Twin Cities metropolitan area. She served as director of institutional advancement for Groves Academy, where she oversaw unprecedented growth and a successful capital campaign. She also served Metropolitan State University Foundation as director of development focusing on major gifts and alumni engagement and has privately consulted with St. Mary's Foundation, Boys & Girls Clubs of the Twin Cities, People Incorporated, Family Pathways, and CLUES. She received her B.B.A. with honors from the University of Iowa, and a condensed MBA in Nonprofit Management from the University of St. Thomas. Ms. McCollar serves as a board member of AFP Minnesota, is an active volunteer with many local and national nonprofit organizations and has published multiple client advisories through BWF.

Some of her current and former BWF clients include Minnesota State Community and Technical College, Wisconsin Lutheran High School, Bolder Options, Twin Cities Habitat for Humanity, WomenVenture, Epilepsy Foundation of Minnesota, Centro Tyrone Guzman, The Bakken Museum.