

**Alan Cantor** is principal of Alan Cantor Consulting LLC, where he works with nonprofit organizations on issues of resource development, strategy, and governance. Prior to starting his consulting business in 2012, Alan had thirty years of experience in nonprofits as CEO, chief development officer, and director of gift planning. He has since worked with over 140 nonprofit organizations in the areas of strategic planning, development, and governance. Alan is a prolific writer and presenter on issues relating to the nonprofit sector, and he is a frequent contributor to the opinion pages of the *Chronicle of Philanthropy* and other national journals, including *Harvard Business Review*. He has been cited in *The New York Times*, *The Washington Post*, *Forbes*, *Pro Publica*, *The Atlantic*, *Vanity Fair*, and National Public Radio.