



**Alexander "Sandy" Macnab, FAHP, CFRE
President
Alexander Macnab & Co.**

Alexander "Sandy" Macnab, FAHP, CFRE, is President of Alexander Macnab & Co., a fundraising consulting firm he founded in 1994. The creator of nationally recognized annual and planned giving programs, he has conducted feasibility studies, counseled capital campaigns, and provided planned and major gift support to clients throughout North America.

He's the former Asst. Vice President for Development at St. Francis Hospital in Evanston, Illinois who earlier founded and was Executive Director of Earn and Learn, a skill-building program for public school students with a wide range of learning and adjustment problems in grades 6-9.

Sandy is an AFP Faculty Training Academy Master Teacher, and member of its first class, an Adjunct Professor in the School of Business and Nonprofit Management at Chicago's North Park University where he teaches graduate and undergraduate courses on planned giving and marketing the annual fund. He is a former board member of the Chicago AFP Chapter and a former board member of the Chicago Council on Planned Giving who received its Jonathan Heintzelman Award for service to the planned giving profession.

As a volunteer, he is a long-term AFP Mentor and a member of the AFP Research Council. He led the Evanston United Way as President and Campaign Chair, is a past Bequest and Legacies chair of the North Shore Unit of the American Cancer Society, and currently serves on the boards of Take Heart Africa Project and the World Craniofacial Foundation.