



Robert Shafis
Territorial Director of Planned Giving
The Salvation Army – Central Territory

Robert Shafis has been a successful fundraiser, speaker and attorney for over 30 years. He began working in fundraising with the Lutheran Church-Missouri Synod Foundation, where as Senior Vice President he and his staff raised over \$100 million a year for various ministries. He also was Director of Planned Gifts for the National Alzheimer's Association, and for Alexian Brothers Health System Foundation. As Director of Major Gift Planning at Chicago's Museum of Science and Industry, and Director of Major and Planned Giving for The Field Museum, he participated in campaigns of over \$200 Million each. He is now Territorial Director of Planned Giving for the Central Territory of The Salvation Army, working with 10 planned giving programs around the Midwest. Mr. Shafis has spoken to many national and local groups about planned giving, estate planning, charitable tax issues, and the process of fundraising, and he teaches major and planned giving at North Park University.